DEVELOPMENT · INVESTMENT · SPAIN

Legal strategy for real estate capital

FROM LAND TO EXIT.

Legal Counsel for Real Estate Developers & Investors in Spain

Vladimir Martsev
Attorney-at-Law · International Lawyer
Managing Partner, MARTSEV DUQUE GARCÍA PARTNERS

THE PROJECT SYSTEM

Advice at the point of commitment

Land, capital and delivery depend on the same legal structure.

ACQUISITION & INVESTMENT

Land and project companies
Investor entry and governance
Legal due diligence

FINANCING & EXECUTION

Facility terms and security
Construction and sales framework
Refinancing and exit

FOCUSED ENTRY ENGAGEMENTS

A clear scope and a usable output

Development Legal Audit

For an existing project approaching a critical milestone.

SPV, land, permits, key contracts and financing.

Output: executive risk map and priority legal actions.

Investor Legal Due Diligence

For a proposed equity, debt or acquisition investment.

Ownership, liabilities, capital rights, security and exit.

Output: scoped DD report and proposed deal protections.

TRANSACTION & CONTINUING COUNSEL

Legal support through execution

Deal Structuring & Acquisition

Term sheet, transaction route, conditions, governance and completion.

Project Finance & Security

Finance documentation, security, corporate approvals and drawdown conditions.

Development Counsel

Project-phase engagement or monthly retainer for continuing legal support.

SENIOR INVOLVEMENT & DELIVERY

Vladimir Martsev + MDG

DIRECT SENIOR CONTACT

Attorney-at-Law
International Lawyer · Managing Partner

Project judgement and transaction structure.

LEGAL DELIVERY PLATFORM

Martsev, Duque García Partners

Team and legal infrastructure to execute the agreed scope in Spain.

THE NEXT PROJECT CONVERSATION

The next legal decision

A short project outline gives us a useful starting point.

Asset and location
Your role and investment route
Project stage and next milestone
Timing and proposed capital structure

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